

Year 11 Checklist 2023

Subject Business Studies		Paper 1 and 2	Duration 1 hour 30 for each paper
What to revise		How to revise it	
1	The purpose and nature of businesses	Revision guide pages : 2-4	
	Business ownership	Revision guide pages : 5-7	
	Setting business aims and objectives	Revision guide pages : 8-9	
	Stakeholders	Revision guide pages : 10	
	Business location	Revision guide pages : 14	
	Business planning	Revision guide pages : 13	
	Expanding a business	Revision guide pages : 14-16	
2	Technology	Revision guide pages : 21	
	Ethical and environmental considerations	Revision guide pages : 20	
	The economic climate on businesses	Revision guide pages : 24-29	
	Globalisation	Revision guide pages : 27	
	Legislation	Revision guide pages : 20	
	Competitive environment	Revision guide pages : 26	
3	Production processes	Revision guide pages : 34-35	
	The role of procurement	Revision guide pages : 32-33	
	The concept of quality	Revision guide pages : 36-37	
	Good customer services	Revision guide pages : 38-39	
4	Organisational structures	Revision guide pages : 42-44	
	Recruitment and selection of employees	Revision guide pages : 46-47	
	Motivating employees	Revision guide pages : 49-50	

	Training	Revision guide pages : 48
5	Identifying and understanding customers	Revision guide pages : 54
	Segmentation	Revision guide pages : 54-57
	The purpose and methods of market research	Revision guide pages : 54-57
	The elements of the marketing mix:	Revision guide pages : 53, 59-66
6	Sources of finance	Revision guide pages : 71-72
	Cash flow	Revision guide pages : 75-78
	Financial terms and calculations	Revision guide pages : 11
	Analysing the financial performance of a business	Revision guide pages : 74-75, 79-85

Colour Key:

Paper 1 and 2
Paper 1 only
Paper 2 only